

Nueva Terra Technologies LLC - Capability Statement

Consulting | Technology | Structured Cabling | Managed Services

Nueva Terra Technologies LLC (NTT) provides strategic consulting technology services, low voltage, and managed services to commercial, not for profit and government organizations. Our Consulting team can mobilize the right people, skills, and technologies to help organizations improve their performance.

Nueva Terra Technologies LLC is Verified as a Service-Disabled Veteran-Owned Small Business (SDVOSB) founded in 2022 and provides analytical, innovative, and purposeful Information Technology and Telecommunications / Business professionals with experience in planning, developing, and implementing innovative, cost-effective solutions to address business opportunities. We are adept at combining business driven objectives with technology and creating strategic and tactical focused on minimum investment and realistic solutions. We are purposeful professionals with demonstrated abilities in communicating effectively with others and operating calmly in potentially stressful situations.

As a Veteran Owned Small Business with SBA – Service-Disabled Veteran Owned Small Business (SDVOSB) certification, NTT is committed to excellence and creating innovative and flexible solutions for our Commercial, State and Federal clients.

What sets Nueva Terra Technologies apart from the competition?

- Our People
- Performance-Based Processes
- Integrated Solutions Teams
- Client Relationship Management
- Strategic Mix of Technology and Business

Core Capabilities

Our technology experts and business professionals analyze research, design, and implement solutions in the areas of:

- Consulting
- Technology
- Low Voltage / Structured Cabling
- Managed Services

Consulting

Our Consulting Services focus on integrated solutions designed to enhance the performance of your business. By incorporating industry best practices into your business processes and management strategies, we can help you stay ahead of the competition and better serve your customers. Our services include,

- Business Strategy & Planning Support
- Change Management & Facilitation Support
- Security Assessment
- Training

Technology

Our Technology Services focus on developing robust, secure, and stable technology solutions for your business. By incorporating common sense solutions into seemingly daunting deliverables, we can ensure at the start of the project that we will safely deliver the product to completion. Our services include:

- Low Voltage Technologies
- Commercial Off the Shelf (COTS) Integration
- Network Design and Installation
- Data Center Infrastructure Support
- Project and Vendor Management
- Equipment Installation and Support

Low Voltage / Structured Cabling

Nueva Terra Technologies provides expert technicians for any type of low voltage or network installation, whether it is for alarm, video monitoring and hospitality systems, as well as Cat5e, Cat6 and Cat7cabling or fiber optics, and installation or relocation of infrastructure hardware such as hubs, routers, switches, and more. We have experience in managing a project from the initial stages, including the installation of additions to your network, with minimum disruption to your existing system, through to its completion.

Our troubleshooting team understands the importance of your company's communications system being fully functional without interruption. We have experience with testing and verifying any potential problems within your existing network and have the ability to repair physical layer issues in a timely manner.

Managed Services

Nueva Terra Technologies specializes in the design and implementation of local and wide-area networks. Our technical staff is skilled and experienced in planning, designing, and implementing network infrastructures that enable our clients to manage their business information efficiently, securely, and safely. We offer an array of networking services and solutions that make implementation and maintenance of networks easier and more cost effective because we are customer and value driven.

Federal Certification

• SBA – SDVOSB

North American Industry Classification System (NAICS)

- 238210 Electrical Contractors and Other Wiring Installation Contractors
- 238310 Drywall and Insulation Contractors
- 518210 Data Processing, Hosting, and Related Services
- 541512 Computer Systems Design Services
- 541513 Computer Facilities Management Services
- 541611 Administrative Management and General Management Consulting Services
- 541618 Other Management Consulting Services
- 541310 Architectural Services
- 517121 Telecommunications Resellers
- 517111 Wired Telecommunications Carriers
- 512191 Tele production and Other Postproduction Services
- 561612 Security Guards and Patrol Services
- 561720 Janitorial Services

Key Personnel

Frederick Nickens – President, a Service-Disabled Veteran with over 30 years of technology and telecommunications knowledge with the ability to review new projects and how to integrate what the customer needs into workable solutions.

Mobile 202-549-6994 / Email fred.nickens@nuevaterratech.com

Garry Dinkin – Vice President Operations - is a consummate professional with 15 plus years of experience in project and vendor management, customer operations, purchasing, field service, telecommunications, and information technology. Garry is a thoughtful, inquisitive and dedicated resource as he attacks problems with zeal and is not satisfied until they are resolved permanently and correctly. He has a true passion for excellence and is a focused, results driven, passionate, and a customer-oriented team player who consistently brings value to business and process related items.

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